

ALPMA 2026 Australian HR Issues & Salary Survey

Preparation Checklist

The following checklist contains the information you will need to gather in order to fully complete the **2026 ALPMA Australian Legal Industry HR Issues and Salary Survey**.

Who should complete this survey?

Salary information is highly sensitive. To retain a high level of quality control, the survey should be completed by staff who have the appropriate authority to provide accurate information (e. g. HR Managers, Practice Managers, CFO, Managing Partners).

Before commencing the survey

We recommend that you gather the information outlined in this document and have it on hand prior to undertaking the online survey. You can review a [full copy of the survey questionnaire](#). You can also use the [calculations spreadsheet](#) to assist with gathering this data and calculating the lowest, highest and average salary for each position type.

The online survey should take between 30–60 minutes to complete depending on the number of staff employed by your legal firm.

Survey registration

When you have compiled your information, you can register your contact details at the [Survey Link](#) and get started!

You will then receive an email with your own individual link to complete the online survey and to enter the salary data for your firm. This link can be accessed as many times as you need before the closing date of **27 February 2026** and retains the data that you have already entered so you do not have to complete the whole survey in one sitting.

If your legal firm operates in more than one state, you will be able to provide salary data for each location separately within a single survey.

[Survey Link to Register Participation](#)

Survey results

All participants who complete this survey will receive the survey results report free of charge. The final report will be emailed to the contact person entered in the survey in May 2026.

Need more information or help?

If you have any queries or require further information to assist with completing the survey, please contact the ALPMA Research Team on **+61 3 8644 7056** or email research@alpma.com.au

Thank you for your participation.

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Information Needed

The **first section** of the survey includes questions about your firm's staff employment profile, employment benefits, bonuses, recruitment and salary projections for the next 12 months, and the HR practices and issues facing the legal community in 2026.

To complete this section, you will need:

1. The total number of staff currently employed at your legal or IP firm (including Partners, other Fee Earners and Management / Support Staff). If you have staff in separate States / Territories, please complete the survey separately for each location.
2. To select up to three practice areas in your firm or state location that generate the most revenue (select up to 3).
3. The current staff employment arrangements (including Partners, other Fee Earners and Management / Support Staff)
 - a. Number of permanent full-time staff
 - b. Number of permanent part-time staff
 - c. Number of contracted / temporary full-time staff
 - d. Number of contracted / temporary part-time staff
 - e. Number of casual staff
 - f. The number of departures from your firm over the last 12 months
4. The employment benefits, bonuses and incentives offered to staff at your firm and knowledge of how these apply including average bonuses and incentives paid. (Note that there is a tab in the [calculations spreadsheet](#) to help you determine the average bonus paid for each role).
5. Some knowledge of your firm's recruitment and salary projections for the next 12 months.
6. Your firm's billing policies, billable hours targets and billable hourly rates for each fee earner position group at your firm.
7. Some knowledge of the priority of HR issues to your firm and areas where you anticipate spending most of your HR resources in the next 12 months. The HR Issues listed in the survey and a description of these is provided on at the end of this document.

Salary Information

The **second section** of the survey collects salary data for 70+ legal, management and support roles at law firms.

Salary Data part 1: You will be asked to enter the number of staff, the lowest salary, the highest salary and the average salary paid for each type of position you have at your firm. You will also be asked to provide the average salary for all male employees in a position, and the average salary for all female employees in a position. Enter all salaries to reflect the position within your firm **at 1 January 2026**.

Salary Data part 2: After completing salary data for your total firm / office location, you will be asked to enter salary data for each fee earner position at your firm / office location broken down by practice area.

A [calculations spreadsheet](#) is available for download to help capture salary data and calculate the averages for you.

Instructions for entering Salary Data

1. If your firm operates in more than one State/Territory, please enter salary data only for one State/Territory at a time. After completing the Salary Data section for one location, you will have the option to complete it again for as many locations as those in which your firm operates.
2. Please select the **CLOSEST** match to the role. You may wish to review all of the position types prior to entering data. You can refer to the Benchmark Position Descriptions in this document.
3. If you have no staff in a particular position type, leave the salary boxes **EMPTY**.
4. If you have only one employee in a particular position, then place their salary in the **LOWEST** and **AVERAGE** salary boxes.
5. Salary rates should **INCLUDE** the superannuation guarantee levy (if this is paid).
6. Additional employment benefits and bonuses should be **EXCLUDED** from the Full Time Equivalent (FTE) salary calculation.
7. Salary sacrifice, part-time or casual staff salaries should be calculated out to the FTE rate for your firm, or 38 hours per week to obtain their FTE rate. For casual staff, please remove any casual loading applied to get the FTE rate.
8. If GST is applicable to salaries, this should **NOT** be included.
9. Salaries should be entered in Australian dollars or converted to AUD rates. Each salary should be entered as a **WHOLE NUMBER** with no commas, currency symbols or decimal places. For example, \$68,750. 40 should be entered as 68750.
10. Average salary for each position is calculated by totalling all salaries in the position type and then dividing by the number of staff. For example:
 - Position X has 4 people with salaries:
 - $\$73,000 + \$60,500 + \$69,000 + \$72,500 = \text{total of } \$275,000$
 - Total \$275,000 divided by 4 people = \$68,750 average
 - Enter 68750 in the **AVERAGE** boxFor positions where there are more than two staff the **AVERAGE** salary gives more accurate data for the analysis. By utilising all salaries in a position (not just the lowest and highest) you will be providing the true cost per person for each position at your firm.
11. To calculate the average salary for each **GENDER**, perform the above calculation for all males in a position, and then again for all females in a position.

Benchmark Position Descriptions

You will need to collect salary data (highest, lowest and average salaries) for each of the following positions in your firm. You will also need the total number of staff for each position type. As titles and responsibilities can vary between firms, please select the closest match to your position after carefully reviewing the definition.

By doing this we will ensure, as best we can, that we are comparing salaries for similar tasks performed within firms. The position descriptions will also be supplied in the final report when it is released, however you may like to make a note of any differences for your records. Note that the term Partner or Salaried Partner is used throughout the survey but also applies to Directors or Non-Equity Directors.

Solicitors / Lawyers

Graduate

Has successfully completed a Law Degree and is undertaking further supervised work experience or training as governed by the relevant Law Societies and other legal bodies or institutions across Australasia to gain admission.

Lawyer *

Enter salary data based on a titled position first (e. g. Associate/ Senior Associate) then by PAE level. For example: A lawyer with 3 years PAE would be entered under Lawyer 3–4 years PAE but a 3 year PAE Associate would be entered under Associate.

A qualified and admitted Legal Practitioner with years of Post Admission Experience (P. A. E.). Salaries to be entered by years of experience:

- **0–1 yr P. A. E.**
- **1–2 yrs P. A. E.**
- **2–3 yrs P. A. E.**
- **3–4 yrs P. A. E.**
- **4–5 yrs P. A. E.**
- **5–6 yrs P. A. E.**
- **6+ years P. A. E.**

Associate *

A Lawyer with 3–5 years' experience who has achieved a level of specialist knowledge that can be held out to the public as a representative of the firm.

Senior Associate *

A Lawyer with 5+ years' experience held out to be an experienced representative of the firm on the path towards a Partner Position/Special Counsel/Consultant.

* NOTE: Salaries should be entered based on title first then years PAE. For example: If a 4-year PAE Lawyer has the title of Associate then the salary for this individual should be entered under Associate. If a 4-year PAE lawyer has the title of Lawyer then the salary should be entered under 4–5 years PAE.

Special Counsel

A Lawyer with 7+ years' experience. Appointment to Special Counsel can be a career path promotion towards Partnership or applied to a Senior Lawyer who is not seeking partnership as part of career goals. This person may also be a very senior lateral hire or person who has stepped down from Partnership.

General Counsel

An experienced Lawyer with 7+ years' experience who typically is responsible for the in-house legal functions for a company, organisation or government department.

Consultant

Usually, a lawyer whose role can range from a specialist advisor (like a Special Counsel), a Partner who has retired or been bought out (and may never come into the office), or can include an overseas qualified lawyer who is not yet admitted in Australia. This person may take the role of coach/mentor or client Relationship Manager and may also be a significant person on a retainer to appear at special events. This position relates to internal salaried consultants, not external consultants.

Salaried Partner **

Also known as Non-Equity Partner or Fixed Draw Partner. They do not receive a profit share but are subject to liability as a Partner. This is often an intermediary step to a full Equity Partner or may be recognition of seniority and prestige.

NOTE: The term Partner or Salaried Partner is used throughout the survey but also applies to Directors or Non-Equity Directors.

Managing Partner **

Usually performed by an Equity Partner who has been given authority from the partnership to have overall responsibility for the firm's partnership matters, practice management and other operational matters.

Equity Partner **

A Partner that shares in the profits and losses of the business, but who is not involved in its management.

** NOTE: For partners please just average their regular drawings into an annual amount and include these figures. Do not include any additional profit share or top up payments received throughout the year.

Paralegals / Law Clerks

Paralegal (also referred to as Law Clerk)

Undertakes specialist legal duties under the supervision of a lawyer, usually in a very defined and process driven area; e. g. Conveyancing, Mortgage, Debt Collection, and Personal Injury. They are frequently considered Fee Earners but are not qualified as a lawyer. They may have completed a Legal Diploma or Certificate. Salaries to be entered by years of experience:

- **Paralegal / Law Clerk (less than 5 yrs experience)**
- **Paralegal / Law Clerk (5+ yrs experience)**

Undergraduate Student Paralegal / Clerk (also referred to as a Vacation or Seasonal / Student Law Clerk)

Students recruited, often in their penultimate year, to assist and gain experience within the firm. Students undertake a range of tasks including simple legal tasks supervised by a lawyer, research or assisting on specific projects. Usually work on a part time basis or as a Summer / Winter Clerk.

Registered Conveyancer

A licensed conveyancer holds a current registered licence and has complied with the various requirements or units of competency under the relevant legislation or regulatory bodies.

Executive / Senior Management / C-Suite

Chief Executive Officer / Chief Operating Officer

A Chief Executive Officer (CEO) acts autonomously at a senior level within the firm (more senior than the General Manager), reporting to the board on significant issues. Usually, a CEO would act in a firm of 100 staff and over. A Chief Operating Officer (COO) may handle the day-to-day operations in a significantly larger firm, but not the overall strategy. These roles vary significantly across firms.

Chief Financial Officer / Financial Controller / Director

Qualified CA/CPA. Develops and implements the firm's strategic financial goals and objectives, operational and legal team budgets and the firm's financial KPIs. Supervises finance team, preparation of accounts, cash flow management and works at a high level and closely with the Managing Partner. Has overall responsibility for the firm's finance.

Chief Information Officer / Director

Designs, oversees and implements the firm's IT strategy. This is a key managerial role in larger firms. Works closely with the other department managers to drive various IT initiatives to improve the firm wide operating systems and processors. Leverages technology in order to gain efficiencies in a commercial manner.

HR Director

Oversees staff operations, business planning and budget development of HR programs. They also plan, direct, and manage all human resource initiatives, such as recruitment, compensation, benefits, training and employee relations of the firm.

General Manager / Head of People & Culture

Provides strategic direction to the business working closely with the executive/ leadership team including the Managing Partner or MD; Heads of Finance, Operations, IT and other business leads. Supervisory responsibility for a small team. Advises the leadership team on succession planning, remuneration strategy, key business metrics. Coach's senior leaders in the business.

General Manager

A General Manager usually supervises other specialist areas of the firm such as Finance, HR, IT, Marketing and has the overall responsibility of managing revenue, costs and growth. A General Manager is given authority and autonomy to act in the role and liaises and reports to the Partners or a Managing Partner.

Practice Manager

Generally, in a smaller firm, a Practice Manager is responsible for the supervision of specialist areas such as Finance, HR, IT, Marketing and the overall responsibility of managing revenue, costs and growth, under greater supervision from managing partner, less autonomy.

Business Manager

The role of a Business Manager can vary between firms, but often they work closely with the Partners, particularly the Managing Partner of the firm to design and implement the firm's strategic plan. The Business Manager may look after specialist functions such as Marketing, Business Development, HR, IT, and Administration and work closely with the Finance department.

Secretarial Support (Legal Team)

Legal Secretary

This person performs all secretarial duties for a lawyer or a small group of lawyers. Requires knowledge of policies, procedures, precedents and specialised terminology and maintains a working knowledge of a lawyer's area of practice. Salaries to be entered by years of experience:

- **Trainee Secretary / Assistant 0–1 year**
- **Junior Secretary 1–2 years**
- **Legal Secretary 3–5 years**
- **Legal Secretary 5 years +**

Word Processor

An experienced operator dedicated to document production with a good understanding of the work practice and precedents, often working for many areas of the firm.

Administration (Office Support)

Office Manager

Responsible for all day-to-day administration and office co-ordination tasks for the firm. This is a varied role and typically has direct responsibility and supervision for the Administration, Secretarial and Accounts departments. An Office Manager could also be responsible for IT and HR functions within a smaller firm.

Facilities Manager

Often responsible for managing a back-office team and project manages staff, office refurbishments and space allocation, liaises with the landlord on building issues, rent and outgoings, and ensures the firm is compliant with the terms of the lease, fit outs and fixtures, and make good.

Office / Corporate Services Supervisor / Team Leader

This person is responsible for managing staff and delivery of service across the print or copy room, mail room, safe custody and archiving functions.

Administration Manager

An Administration Manager may supervise and manage staff in Accounts, Payroll, Reception, Outside Clerk and other supporting administration roles. This role is usually performed in a larger firm. This position may vary in status due to qualifications and experience required and as firm size varies.

Practice Administrator

A small firm position (up to 10 staff) or working with a sole practitioner undertaking secretarial duties and also responsible for trust, accounts and other office administration functions.

Executive Assistant

Provides high level administrative and confidential secretarial support, may attend partner or Board meetings, has strong communication and organisation skills and usually works for the Managing Partner, CEO, COO or CFO.

Receptionist

A client-facing role, meets and greets clients in reception, manages meeting room bookings and refreshments, attends to the telephone switch board and other office duties.

- **Receptionist (3+ years' experience)**
- **Junior Receptionist (0–3 years' experience)**

Outside Clerk / Rounds Clerk

Responsible for filing court documents in the required court, visiting government or other agencies to lodge legal documents, ensuring all documents comply with the standards, regulations and requirements for lodgement before attendance for filing, keeps abreast of any changes that will affect filing or lodgements and accordingly informs lawyers in the various legal teams.

Office Junior / Administration Assistant

Provides assistance and support with general office administration and other duties as needed. This is a varied role and could include such tasks as basic administration, stationery ordering, data entry, meeting refreshments and general errands.

Human Resources

HR Manager

Responsible for recruitment, career planning, performance reviews, grievance and disciplinary issues, compensation and benefits, professional and technical learning and development, policies and procedures, legal compliance, and instructs payroll. Works closely with the leadership team in the business. May lead a team or work autonomously in smaller practices. Usually appointed in a firm with over 40 staff and responsible to the Managing Partner.

HR Consultant / Advisor

Assists the HR Manager in the broad spectrum of the HR function. Takes an active role with recruitment and change management projects, advises staff on policies and procedures, has involvement with performance reviews and professional development. In smaller practices where no HR Manager has been appointed, works closely with the Managing Partner to fulfil the needs of the business.

HR Assistant / Administrator

Assists the HR Manager/HR Consultant across a variety of paper based and data entry activities.

Learning & Development / Training Manager

Works closely with the HR Manager, inducts new staff, develops and implements learning and development programs for all existing staff. Ensures legal staff meet CPD requirements and organises in-house training where appropriate. May play an important role in culture, motivation, bullying and harassment education, and mental wellbeing. Sometimes may be involved in knowledge management where the firm does not have a Knowledge Manager. In smaller practices, Training Manager can be a position or function within the HR team.

Learning & Development / Training Officer

Assists the Learning & Development / Training Manager as required or in smaller practices the Training Officer can be a position or function within the HR team with a lesser level of responsibility.

Innovation & Change Management Manager

This role may have a variety of titles, but the primary function is to drive innovation and change within a law firm. This role works closely with the executive teams and departments to manage innovation projects that deliver efficiencies, productivity and/or profitability improvements.

Information Technology

IT Manager

Oversees the firm's IT strategy, and the computer systems, software and facilities to support the firm's strategic objectives and goals. Tasks carried out within this role will vary greatly between firms. In smaller firms the role would be mixture of hands-on daily tasks combined with project-based tasks whilst larger firms would involve a mixture of high-level planning with project-based tasks.

Helpdesk / Desktop / Support Officer

Attends to daily issues raised by users, sets up new users, monitors security and daily backups etc.

IT Project Manager

Plans and works with external vendors and internal key stakeholders for the timely and efficient introduction of significant upgrades, additions to the IT infrastructure or outsourced facilities.

Customer / Client Experience Specialist (CXS)

This role works to improve the "experience" for clients, customers and employees when working with or for the firm. The aim of the role is to streamline, systemise and make all interactions with the firm's seamless. Typically, this person will have an IT background, be familiar with several computer program languages and will have the ability to be both strategic and operational.

Network Engineer

An IT professional who provides planning and implementation skills to maintain or grow the firm's local area network (LAN), wide area network (WAN), virtual private network (VPN), WiFi, intranet and internet, data and video capabilities.

Programmer / Data Analyst

An IT professional who can write code across multiple software platforms and specialises in analysing and designing information systems.

Database Administrator

An IT professional responsible for designing, implementing, maintaining and safeguarding the firm's databases to ensure data integrity, availability and security. This role involves monitoring performance, performing regular backups, restoring data when necessary, and managing user access to sensitive information.

Finance

Finance Manager

Usually CA / CPA qualified. Accountant or an individual with relevant / significant financial experience. Responsible for hands-on supervision of the accounts team in daily transactions including Trust, Accounts Receivable (Debtors) Accounts Payable (Creditors) Billing, Reconciliations, Statutory and Tax reports.

Accountant

Usually qualified. Assists the CFO / Financial Controller with the preparation of quarterly and yearly accounts and assists with the production of specific financial reports and other tasks as required. Can assist the Partners with their individual and family trust tax returns, including management of private investment portfolios for accounting/tax implication purposes. Can assist with the production of client accounts during the billing cycle.

Assistant Accountant

Assists the Finance Manager / Accountant as required. Can be undertaking external study in Finance / Accounting.

Accounting Supervisor

Supports the Finance Manager or handles similar duties in a smaller firm. Not at a higher level and less responsibility. Can take particular responsibility for Trust transactions compliance and Audit responsibility.

Accounts Staff

Administration staff assisting the Finance Manager with the daily processing of accounts. Eg. Accounts Receivable, Accounts Payable, Bank Reconciliations, Billing.

Credit Control Staff / Accounts Receivable

Responsible for managing account reminders and collection of the firm's debtors' ledger including telephone reminders.

Payroll Manager / Co-ordinator

This role involves maintaining payroll records, processing salary adjustments, managing leave entitlements, and coordinating with the finance and HR teams to resolve any discrepancies, ensuring that staff are paid accurately and on time in compliance with relevant legislation and company policies. Additionally, the Payroll Manager / Coordinator stays updated on changes to taxation and superannuation requirements, provides payroll reports as needed, and supports staff with payroll-related queries.

Bookkeeper / Payroll Assistant

A bookkeeper is responsible for processing data related to accounts payable and accounts receivable into a financial software program (E. g. Xero/MYOB) on behalf of the firm. A bookkeeper can raise invoices, receipt payments, reconcile bank accounts, chase debtors and provide some month end reporting.

Some bookkeepers may also be responsible for the accurate collation of staff time records, including accounting for annual leave and personal leave entitlements, and attending to pay run in accordance with relevant awards and other requirements for lawyers and administration staff. Can work in unison with HR team, if relevant for the firm size.

Knowledge Management

Precedent Manager / PSL / Governance / Risk Policy Officer

Often a qualified lawyer who writes, reviews and standardises precedents across the firm. Responsible for momentum and quality of documents produced. Could also be involved in KM system design or maintenance and training of the firm's lawyers in the use of the precedent database and KM systems. May also be responsible for managing the firm's Risk Management policies and procedures.

Precedent Development Officer

Works with the Precedent Manager in a large firm and independently in a small firm. Has advanced skills in precedent and document assembly programs. Ensures documents comply with firm style guide and are correctly identified.

Librarian / Records Manager

Responsible for selection and upkeep of firm library resources whether written or online. May also maintain a Knowledge Bank of cases, articles, training information, barristers' opinions etc. that can be resourced by lawyers. May hold an applicable qualification. Responsible for the accurate entry, maintenance and retrieval of any Safe Custody and Archived documents held, physically or digitally, by the Firm.

AML Compliance Officer

The AML/CTF **compliance** officer manages day-to-day AML/CTF compliance, oversees implementation of policies, and coordinates operational controls and reporting. This officer acts as the primary contact with AUSTRAC, reports to the governing body (typically at least annually), and must be appointed at management level with sufficient authority and resources

AML Assistant

Support the AML/CTF Compliance Officer with day-to-day AML/CTF compliance activities, including monitoring, customer due diligence and recordkeeping. Contribute to the effective implementation of the AML/CTF program by performing allocated operational checks, preparing documentation, and escalating issues to senior AML staff.

Marketing & Business Development

Business Development Manager

Responsible for building and implementing business development activities to grow market position in conjunction with the Partners and senior lawyers within the firm. Often works with the HR Manager to develop individual BD plans. Generally, works at a high level and closely with Managing Partner to identify BD opportunities. In larger firms the BDM can be responsible for generating new business for the firm and actively engages with clients to foster relationships and develop new opportunities. This role may include marketing activities.

Marketing Manager

Develops and implements the firm's marketing plans including website development and management, development of marketing material, preparation of tenders, social media, event organisation and staff training.

Marketing Coordinator

Assists the Marketing Manager or Business Development Manager with tasks, as required.

Events Coordinator

Works with the Partners, Business Development Manager, Marketing Manager and external vendors to coordinate and manage all internal and external client events.

Digital / Graphic Designer

Proficient in the use of specialist programs and software to design and produce brochures, flyers, infographics and marketing material for the firm.

Digital / Social Media Manager

Responsible for the planning and implementation of social media strategies to grow the firm's business and to contribute, monitor, filter internal updates, measure and respond to feedback across all of the firm's social media pages.

Digital / Social Media Assistant

Assists the Digital/Social Media Manager in a variety of tasks.

HR Issues & Challenges

The survey asks you to indicate the priority of the following HR issues to your firm.

Practice Management Issues

Changing partnership or firm models

This issue has serious HR impacts including the need to develop new remuneration strategies and new equity models.

Developing organisational leadership capabilities

This issue includes the challenge of developing effective learning and development programs to increase leadership capability for partners and managers (including training, coaching and mentoring) often with limited resources.

Managing expectations of partners

This issue relates to ensuring partner expectations are realistic and achievable.

Managing cultural change

This issue relates to the number of mergers between mid and top tier law firms in the past 12 months and merging potentially two very different cultures into one.

Managing a distributed remote workforce

This issue relates to the logistical and operational items experienced when managing a dispersed workforce.

Managing communication and staff management skills of partners

This issue covers people management shortfalls at Managing Partner or Partner level.

Managing intergenerational expectations

This issue covers the issues around the needs, engagement and retention of different generations in your firm.

Managing innovation & change management projects

This issue relates to keeping abreast with technology and adopting an innovation mindset in the firm.

Managing partner client relationship skills

This issue covers teaching Managing Partners or Partners how to manage client relationships.

Managing the mentoring and coaching of junior staff by senior staff

This issue relates to the ability of senior staff to effectively mentor and guide junior staff within their career pathways.

Ensuring regular feedback is provided to all staff

This issue relates to the willingness, capacity and priority given to ensuing regular feedback is being provided to all staff.

Managing appropriate delegation of work from senior lawyer to junior lawyer

This issue relates to the communication method of; the detail of instructions provided by; and mindfulness of the junior lawyers' workflow, by senior lawyers when delegating work.

Managing a firm merger

This issue relates to the merging of two entities into one either by purchase or merger. This relates to the business operational functions that need to be restructured, updated and rolled out across the firm.

Managing staff with the adoption of new IT and / or providing IT training to staff

This issue relates to the training of employees in new or existing software platforms that enhance performance and/or efficiencies. This includes managing staff training for new technology adoption and the management of ongoing training & security requirements.

Acquisition, Management and Retention**Managing poor work performance**

This issue includes managing poor performance or inappropriate behaviour by partners, employees or contractors.

Finding quality staff / talent acquisition

This issue covers the challenges associated with recruiting quality staff for your firm.

Employee retention/talent management

This issue spans the challenges of developing strategies to retain talented employees.

Managing workloads and employee flexibility

This issue relates to balancing client expectations and firm workloads with employee capacity and availability.

Managing employee engagement

This issue covers the challenges associated with ensuring that employees are engaged and happy with both their work and their workplace.

Performance evaluation

This issue covers the challenges of setting and implementing an effective performance evaluation framework for the firm.

Succession planning / ageing of the profession

This issue relates to managing the successful transition a person's business and client base from one person to another, typically when the person transitioning is approaching retirement and exiting the firm.

Managing staff expectations

This issue relates to providing clear, concise and transparent communication between employer and employee in relation to expectations, conditions of work and performance.

Managing employee wellbeing, resilience and mental health

This issue relates to ensuring that the firm provides a healthy and psychologically safe working environment for all staff. This includes providing training, education and support for staff on wellbeing, resilience and mental health.

Resources & Policy

Effective social media usage

From a HR perspective, this issue includes the best ways to use social media for employee communications, recruitment and HR profiling, as well as ensuring appropriate usage of social media by partners, employees and contractors.

Managing mobile / remote connected workforce

This issue reflects the challenges of managing a workforce in a connected world where people can work from anywhere at any time. It includes developing appropriate policies for internet access while on leave, travelling or overseas, developing flexible working arrangements, while considering OH&S implications.

Workforce diversity & equal employment opportunities

This issue covers the challenges of creating and supporting a diverse workforce and meeting equal opportunity requirements.

Managing parental leave and other leave entitlements

This issue covers the needs, requirements and questions around parental leave.

Managing flexible working arrangements

This issue covers the needs and requests of staff for flexible hours.

Managing risk and policy reviews

This issue covers the development and maintenance of workplace policies, particularly those relating to managing risks.

Managing or developing diversity program / initiatives

This issue covers the challenges of developing specific programs aimed at creating and supporting diversity within the workplace.

Workforce planning and data analysis

This issue covers the challenges in effectively examining and interpreting workforce data, within the context of internal and external environmental factors, to identify workforce risks and manage talent.