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Based in Australia and with consultants and clients throughout the Asia-Pacific region and Europe, InParallel works with individuals and organisations seeking to improve performance in five key areas:

- **Behavioural Selling** - a compelling blend of psychology, understanding self and others and focused communication
- **Understanding yourself** - behavioural tool and process
- **Understanding others** - personal preferences, using MBTI
- **Thinking and communication** - engaging brain and mouth for effective presentation and response to hard questions
- **Business Facilitation** - for sharper meetings, better outcomes and alignment to strategy

InParallel also provides meeting facilitation, executive coaching and bespoke executive development programmes. These services leverage the skills, theoretical knowledge and business experience of Inparallel's **partners** to deliver better outcomes to your business challenges.

To find out more, please contact keithdugdale@inparallel.com.au

Coming soon



Behavioural Selling

A new book published by:



authored by Keith Dugdale and David Lambert